

**REGD OFFICE:** `CyberTech House' Plot No. B-63/64/65, Road # 21/34, J.B Sawant Marg, MIDC, Wagle Estate, Thane 400604

• Tel: +91 224283-9200 • Fax: +91-22-4283-9236 • GSTIN 27AAACC1905B1ZE

• CIN L72100MH1995PLC084788 • Email: [cssl.investors@cybertech.com](mailto:cssl.investors@cybertech.com) • Website: <https://cybertech.com>

**Date: May 07, 2025**

To <b>BSE Limited</b> Listing Department Phiroze Jeejeebhoy Towers Dalal Street, Mumbai-400 001 <b>Scrip Code: 532173</b>	To <b>National Stock Exchange of India Ltd.</b> Listing Department Plot No. C1, Exchange Plaza G Block, Bandra Kurla Complex Bandra (East), Mumbai - 400 051 <b>Symbol: CYBERTECH</b>
--	---

**Sub: Press Release and Earning Presentation for the quarter ended March 31, 2025.**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the press release and earning presentation on the Audited Financial Results for the quarter and year ended March 31, 2025.

The same has been uploaded on the website of the Company at <https://investors.cybertech.com/>

**For CYBERTECH SYSTEMS AND SOFTWARE LIMITED**

**Sarita Leelaramani**  
**Company Secretary and Compliance Officer**  
**Membership No.: A35587**

**Encl.: a/a**



## CyberTech Reports FY25 Revenue of ₹2,561 Million, Up 9% YoY; Announces Dividend Increase

**Mumbai, India – May 6, 2025:** CyberTech Systems and Software Ltd. (BSE: 532173; NSE: CYBERTECH), a CMMI Level 3 next-gen enterprise transformation services provider, today announced its audited financial results for **the fourth quarter and full year ended March 31, 2025**. Considering the sustained business growth and proven financial performance, the Company has doubled its dividend from Rs 2/share to Rs 4/share.

*Commenting on the results, Mr. Vish Tadimety, CEO and Founder of CyberTech, said: “As we conclude FY25, I’m pleased to share that CyberTech has demonstrated consistent growth and operational strength despite a volatile global environment. Our revenue rose 8.53% year-over-year to ₹2,561 million, supported by an EBITDA margin of 20.28% and a net margin of 13.64%. This reflects our disciplined execution, customer-first delivery, and sound financial governance. Q4 results maintained this momentum with ~10% YoY revenue growth and 22.1% margin expansion.*

*We’re also pleased to announce an increase in our annual dividend to ₹4 per share, underscoring the Board’s confidence in the Company’s performance, resilience, and future outlook. With a debt-free balance sheet and strong assets, we’re proud to share our success with our shareholders.*

*While global macroeconomic and geopolitical uncertainties may present near-term challenges, CyberTech is well-positioned to navigate them. Our healthy cash reserves, robust delivery frameworks, and long-standing customer relationships equip us to absorb short-term pressures and stay focused on long-term value creation. Our North American business remains a key pillar, anchored by our fully compliant U.S. operations center—ensuring regulatory alignment, business continuity, and service excellence.*

*Our strategic partnership with Esri continues to deepen, marked by shared commitment to innovation and client success. We’re honored to once again serve as a Bronze Sponsor at the upcoming 2025 Esri User Conference, further affirming our collaboration. Clients are realizing measurable value from our GIS expertise, focus on cloud security, and ability to manage large-scale, mission-critical geospatial environments.*

*In the SAP S/4HANA and Business Technology Platform (BTP) domain, our differentiated SAP transformation services have solidified our position as a trusted advisor. We are helping enterprises modernize, increase agility, and harness the full power of SAP technologies.*

*As FY25 concludes, I extend my sincere gratitude to our clients and shareholders for their continued trust, and to our employees whose dedication fuels our success and sustainable growth.”*

## Key Financial Highlights – Q4FY25

Particulars (₹ in Million)	Q4 FY25	Q4 FY24	YoY %	Q3 FY25	QoQ %
Operating Revenue	614.9	565.1	8.8%	585.7	5.0%
Total Revenue	668.4	608.7	9.8%	636.4	5.0%
EBITDA	131.6	117.0	12.5%	132.6	-0.8%
EBITDA Margin %	19.7%	19.2%		20.8%	
PBT	120.4	96.9	24.3%	121.4	-0.8%
PBT Margin %	18.0%	15.9%		19.1%	
PAT	95.9	70.6	35.8%	90.4	6.2%
PAT Margin %	14.4%	11.6%		14.2%	

## Key Financial Highlights – FY25

Particulars (₹ in Million)	FY25	FY24	YoY %
Operating Revenue	2358.97	2,217.4	6.4%
Total Revenue	2,561.4	2,359.9	8.5%
EBITDA	519.3	397.0	30.8%
EBITDA Margin %	20.3%	16.8%	
PBT	463.7	315.4	47.0%
PBT Margin %	18.1%	13.4%	
PAT	349.3	227.4	53.6%
PAT Margin %	13.6%	9.6%	

## Business highlights – Q4FY25

- Total active client counts as of 31<sup>st</sup> March 2025 was 84 (LTM).
- From an Industry perspective, revenue from the Technology sector continued to witness strong momentum and contributed 71% towards our operating revenue.
- In terms of geography, our US business continued to be the major contributor with a contribution of 99% towards our operating revenue.
- As on 31<sup>st</sup> March 2025, the Company had 559 total employees.

## About CyberTech

CyberTech's expertise is Enterprise Cloud Transformation. The Company delivers Cloud based SAP digitalized solutions and Esri ArcGIS Enterprise platforms. CyberTech's Clients realize the benefits of SAP S/4HANA with digital processes that improve customer experience, gain real-time insights and increased productivity. The Company's spatial analytics deliver digitalization benefits by integrating maps with Enterprise data. CyberTech is a trusted partner for several global enterprise Cloud transformations. The Company has strategic relationships with Microsoft, ESRI and SAP. For more information and past results, please visit our web site <https://cybertech.com>

### **Media Contact:**

Saumitra Banerjee

CyberTech Systems and Software Ltd.

Ph: +91 22 4283 9312

[saumitra.banerjee@cybertech.com](mailto:saumitra.banerjee@cybertech.com)

*Note: Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve several risks and uncertainties that could cause actual results to differ materially from those that are projected by these forward-looking statements. These risks and uncertainties include, but are not limited to, such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law, and regulatory policies etc. Such risks and uncertainties are detailed in the Annual Report of the company which is available on the website <https://cybertech.com>. CyberTech Systems and Software Ltd. undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.*



**CyberTech**  
Systems and Software Limited

# Earnings Presentation Q4FY25

---

06<sup>th</sup> May 2025

©2025, CyberTech Systems and Software Limited , All Rights Reserved

# Safe Harbor

This presentation has been prepared by CyberTech Systems and Software Limited solely to provide information about the Company.

No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. None of the Company nor any of its respective affiliates, advisers or representatives, shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

The information contained in this presentation is only current as of its date. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements", including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal and social conditions in India.

Please note that this presentation is based on the publicly available information on CyberTech including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the Company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.



**CyberTech**  
Systems and Software Limited



## Agenda

- 1 Company Overview**
- 2 Financial Performance**

# Company Overview

# About Company

- Enterprise Multi-Cloud Transformation Services provider – Focused on
  - Cloud-based SAP digitalized solutions
  - Esri ArcGIS Enterprise Cloud platforms
  - Spatialitics Cloud native SaaS
- Global footprint with a team of over 500 professionals
  - SAP CoE with 100+ SMEs
  - World's largest Geospatial CoE with 300+ Geospatial SMEs
- Partnerships with Leading Technology Players - SAP, Esri, Cisco, Salesforce and Microsoft
- Locations - USA (Chicago, Philadelphia, Aurora, Redlands) and India (Mumbai, Pune, Kolkata)
- Owns a state-of-the-art development center at Thane














## PARTNERSHIPS



# Corporate Timeline



# Enterprise Multi-Cloud Transformation services

CyberTech Services	Technologies	Product Suite	Service Offerings			
		<b>SAP S/4HANA</b> <b>SAP Supply Chain</b> <b>SAP BTP</b> <b>SAP Spatial Enablement</b>	 Advisory	 Cloud Move	 Implementation & Integration	 AMS
		<b>ArcGIS Enterprise</b> <b>ArcGIS Utility Networks</b>	 Managed ArcGIS Cloud Services		 GIS Professional Services	
		<b>Sales Cloud</b> <b>Service Cloud</b> <b>Salesforce CPQ</b> <b>Community Cloud</b> <b>Tableau</b>	 Advisory	 Implementation	 Data & Integration	 Ongoing Support
Cloud/SaaS						

# Spatialitics Cloud Native SaaS offerings

## Spatialitics Platform

### Industries



#### Public Safety



#### Healthcare



#### Utilities

### Product Suite



### Offerings



#### Real-Time Incident Management

What You Need. When You Need It.



#### Crime Analysis Hub

Empower crime analysts with fast and intuitive access



#### Insight Dashboard

Share Information



#### Geocoder

Map your Patients, Providers, and Locations



#### Clinical Apps

Bring Clinicians & Patients Together



#### Business Apps

Align Your Organization With Your Community



#### Unity Engine

Connect GIS with Enterprise Data



#### App Suite for Utilities

Empower Your Organization



#### Spatial Accelerator for SAP Utilities

Take Action from Maps

# Executive Management

## Vish Tadimety Chairman and CEO

- Co-founded the company in 1990 and led the company's growth in several practice areas including networking, enterprise solutions and GIS to a substantial scale.
- Set up and managed multiple international offices in Europe, APAC, Latin America and Japan.
- Co-founded Corliant in 2007 with Cisco partnership and later acquired by Accenture.
- Has extensive experience as a turnaround specialist, raising capital from public markets, strategic partners and venture funds

## Steven Jeske Group CFO and Director

- Steve is a serial entrepreneur having been involved in the formation, financing and growth of several high-profile start-ups.
- Group CFO of CyberTech since 1999.
- Key partner of strategy and financial decisions.
- Co founder of Corliant, along with Vish.
- CPA, former manager at PWC. Holds an undergraduate degree in accounting from the University of Illinois and a Masters of Business Administration degree from the University of Chicago.

## Ramasubramanian S. Executive Director

- Raman has a vast experience of 25 years and heads the global operations . He is an expert in strategic planning, budgeting, forecasting and taxation.
- Responsible for bringing critical financial controls to the Company
- His experience has helped in streamlining the Company's accounting policies, procedures, strengthen controls and facilitated relationships with the Company's auditors, bankers, lawyers, and consultants.

# Financial Performance

## Financial Summary – Q4FY25

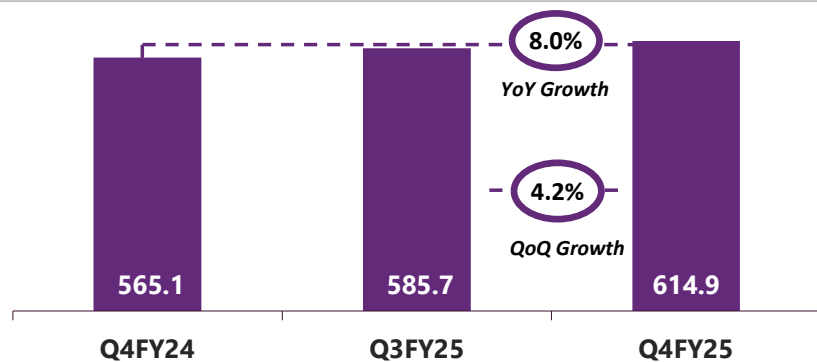
- Total Revenue at ₹ 668.4 million; up 5.0% Q-o-Q and 9.8% Y-o-Y
- Operating Revenue at ₹ 614.9 million; up 5.0% Q-o-Q and 8.8% Y-o-Y
- Reported EBITDA at ₹ 131.6 million (19.7% of total revenue)
- PBT at ₹ 120.4 million (19.7% of total revenue)
- PAT at ₹ 95.9 million (14.4% of total revenue)

## Financial Summary – FY25

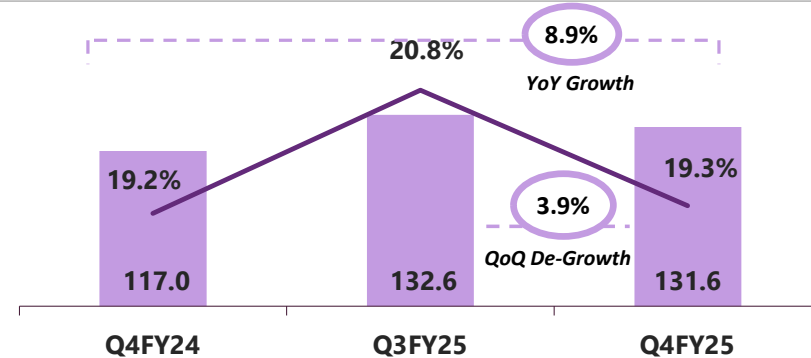
- Total Revenue at ₹ 2,561.3 million; up 8.5% Y-o-Y
- Operating Revenue at ₹ 2,359.0 million; up 6.4% Y-o-Y
- Reported EBITDA at ₹ 519.3.1 million (20.2% of total revenue)
- PBT at ₹ 463.7 million (18.0% of total revenue)
- PAT at ₹ 349.3 million (13.6% of total revenue)

## Financial Highlights – Q4FY25

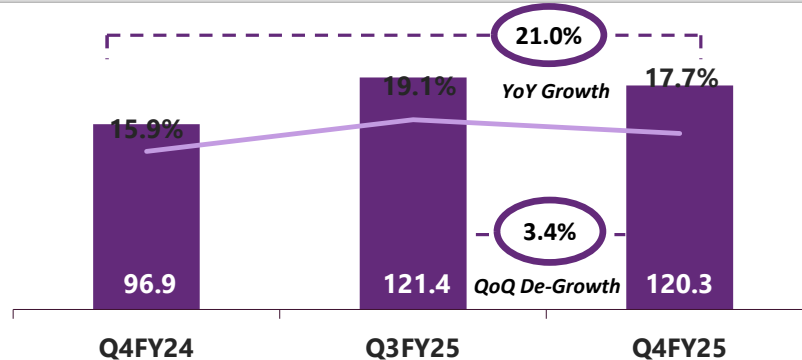
### Operating Revenue (₹ Million)



### EBITDA (₹ Million) & Margin (%)

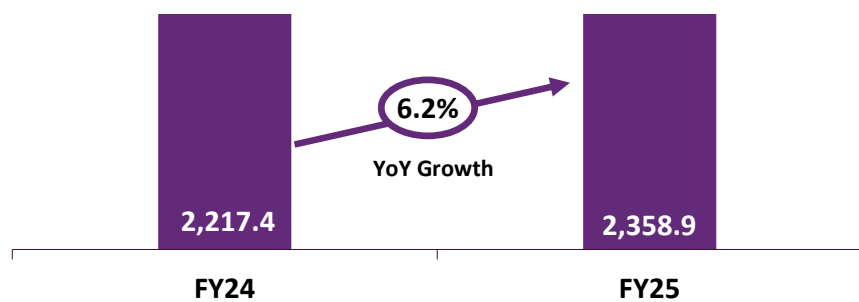


### PBT (₹ Million) & Margin (%)

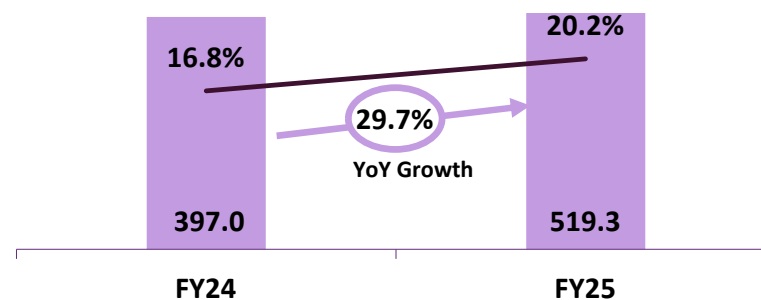


## Financial Highlights – FY25

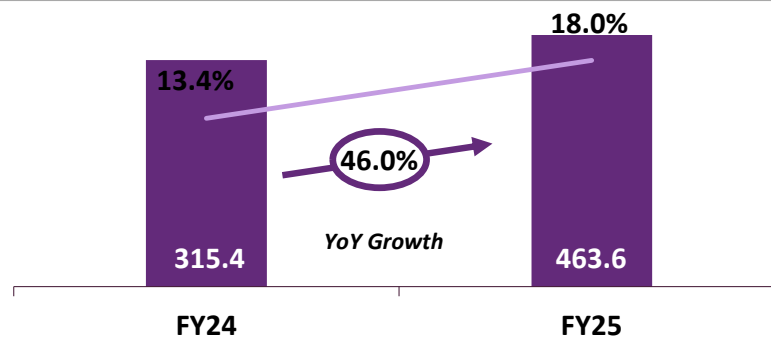
### Operating Revenue (₹ Million)



### EBITDA (₹ Million) & Margin (%)

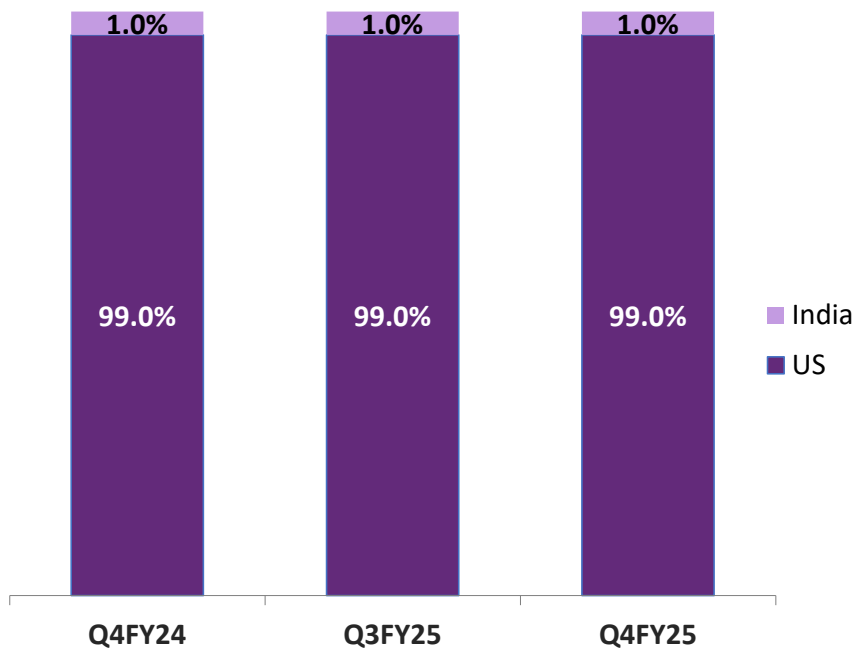


### PBT (₹ Million) & Margin (%)

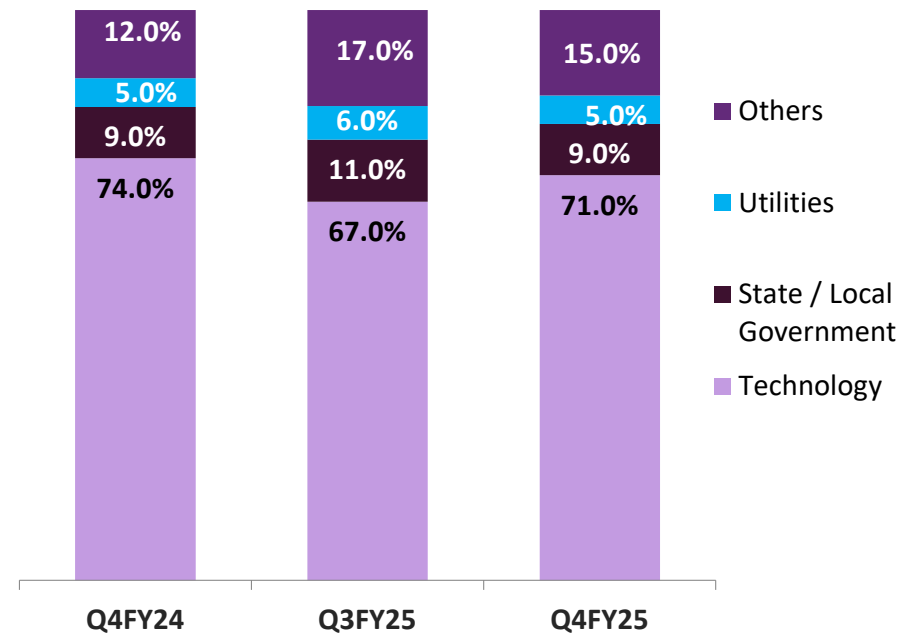


## Revenue Metrics – Q4FY25

### Revenue By Region



### Revenue By Industry



# Operational Highlights – Q4FY25

## Client

- Added 03 new clients
- Total active client 84 (LTM)
- Top Client revenue 56%
- Top 3 Client revenue 70%

## Employee

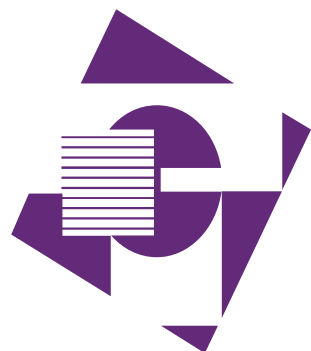
- Total Employees 559 as on 31st March 2025

## Demand

- Number of Projects - 132

# Consolidated Quarterly P&L – Q4Y25

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended (All figures in INR Million except EPS)	31-Mar-25 Q4FY25	31-Dec-24 Q3FY25	Q-o-Q Growth	31-Mar-24 Q4FY24	Y-o-Y Growth	31-Mar-25 FY25	31-Mar-24 FY24	Y-o-Y Growth
1	Revenue from Operations	614.94	585.72	5%	565.11	9%	2,358.97	2,217.35	6%
2	Other Income	53.41	50.66	5%	43.57	23%	202.34	142.59	42%
3	<b>Total Revenue (1+2)</b>	668.35	636.39	5%	608.68	10%	2,561.31	2,359.94	9%
4	<b>Expenses</b>								
	a) Outsourced project cost	153.42	131.56	17%	133.05	15%	545.18	525.01	4%
	b) Employee Benefits expense	329.16	316.73	4%	302.32	9%	1,275.75	1,201.97	6%
	c) Finance Costs	1.77	1.44	23%	2.09	-15%	6.10	6.20	-2%
	d) Depreciation and amortization expense	9.43	9.78	-4%	18.02	-48%	49.54	75.41	-34%
	e) Other expenses	54.20	55.52	-2%	56.33	-4%	221.06	235.94	-6%
	<b>Total Expenses</b>	547.98	515.03	6%	511.82	7%	2,097.63	2,044.53	3%
5	<b>Profit before Tax (3-4)</b>	120.37	121.36	-1%	96.86	24%	463.68	315.41	47%
6	<b>Tax Expense</b>								
	a) Current Tax	27.92	26.12		22.39		112.45	85.27	
	b) Deferred Tax	(2.79)	4.39		3.61		2.10	2.20	
	c) Tax adjustments for earlier years	(0.71)	0.50		0.22		(0.21)	0.53	
7	<b>Profit for the period (5-6)</b>	95.95	90.35	6%	70.64	36%	349.34	227.40	54%
8	<b>Other Comprehensive Income</b>								
	Items that will not be reclassified to Profit and Loss- Gain/(Loss)								
	a) Remeasurement of the net defined benefit liabilities	0.67	(2.36)		(0.86)		(6.40)	(8.98)	
	b) Income tax relating to items that will not be reclassified to profit and loss	(0.17)	0.59		0.22		1.61	2.26	
	Items that will be reclassified to Profit and Loss	-	-		-		-	-	
	a) Foreign currency translation reserve	(2.73)	15.20		1.61		15.11	10.49	
	b) Income tax relating to items that will not be reclassified to profit and loss	-	-		-		-	-	
9	<b>Total Comprehensive Income for the period (7+8)</b>	93.72	103.79		71.60		359.66	231.17	
10	<b>Paid up equity share capital (Face value: Rs.10 per share)</b>	311.31	311.31		311.06		311.31	311.31	
11	<b>Other equity</b>						-	-	
12	<b>Earnings per share (of Rs.10 each)</b>								
	Basic (Not annualised)	3.08	2.90		2.27		11.22	7.77	
	Diluted (Not annualised)	3.08	2.90		2.26		11.20	7.75	



# CyberTech

## Systems and Software Limited

**Regd. Office:** 'CyberTech House', Plot No. B-63/64/65, Road No. 21/34, J. B. Sawant Marg, MIDC, Wagle Estate, Thane (West), 400 604.

## Contact Us

**Saumitra Banerjee**

*CyberTech Systems & Software Ltd.*

[saumitra.banerjee@cybertech.com](mailto:saumitra.banerjee@cybertech.com)

© 2025 CyberTech Systems and Software Limited, All Rights Reserved.

CyberTech Logo is trademark of CyberTech Systems and Software Limited. In addition to Company data, data from market research agencies, Stock Exchanges and industry publications has been used for this presentation. This material was used during an oral presentation; it is not a complete record of the discussion. This work may not be used, sold, transferred, adapted, abridged, copied or reproduced in whole or in part in any manner or form or in any media without the prior written consent. All product names and company names and logos mentioned herein are the trademarks or registered trademarks of their respective owners.